



October 2011 3rd quarter report

LEADERSHIP | EDUCATION | COMMUNITY

New Class A Office set for Fall 2012

Boyle Investment Company has commenced construction on the two remaining office building sites at Meridian Cool Springs, Boyle's 60-acre mixed-use development off of Carothers in Franklin. The buildings are being built concurrently on the site, and will be referred to as 5000 and 5005 Meridian.

5000 Meridian will be a seven-story, 175,000-square foot Class-A office building with a one-level executive parking garage below, while 5005 Meridian will be a three-story mixed-use building with 15,000-square feet of ground floor, loft style office space, which is something that is currently not available in the market, as well as two levels of parking above.

In keeping with Boyle's philosophy of sustainable developments, 5000 Meridian will be built to achieve the LEED Silver designation.

Completion for both is set for September 2012, with the tenant buildout process starting as soon as April 1, 2012.



5000 Meridian, slated to complete September 2012

MedSolutions invests \$16 million and adds 260 jobs to HQ in Franklin.

Radiology benefits manager MedSolutions is expanding its headquarters operation in Franklin, TN with a \$16 million investment which will add 263 jobs over the next three years.

Started in 1992, MedSolutions reviews and approves diagnostic radiology tests paid for by Medicare, Medicaid and private health insurers. The company now has more than 800 employees.

"Franklin has been the perfect fit for MedSolutions' corporate headquarters," said Curt Thorne, the company's president and chief executive officer. "We thank state and local officials for making this expansion a reality and look forward to continual success in Williamson County."

Windsor Health Plan to add 200 additional jobs to Brentwood HQ

Brentwood-based Windsor Health Plan announced a new partnership this week that will bring 200 jobs to the company's headquarters in the coming years.

Windsor Health offers Medicare Advantage health plans, with a current membership of about 88,000 people. Windsor is combining with 66,000 members from Washington-based Sterling Health's Medicare Advantage plans.

"We are delighted to announce company expansion in the Nashville area, including job growth," said Michael Bailey, president of Windsor Health. "With the combined operations of Windsor and Sterling Health, we will now serve more Medicare beneficiaries with plans that offer extra benefits typically not found with original Medicare."



Williamson County dominates Inc. Magazine list

List of Tennessee Companies

(Williamson County highlighted)

Rank	Company	3 Year Growth	Revenue	Industry	Employees	City
169	Confirmation.com	1750%	\$6.8 million	Financial Services	23	Brentwood
231	Physicians' Pharmaceutical	1394%	\$10.5 million	Health	9	Knoxville
291	ASE Direct	1124%	\$4 million	Government Services	13	Franklin
310	Ingenium Professional Services	1056%	\$4 million	Government Services	28	Knoxville
340	Trinisys	976%	\$2.6 million	Software	16	Brentwood
353	M Force Staffing	961%	\$4.3 million	Human Resources	13	Knoxville
388	Randa Solutions	884%	\$5 million	Software	22	Nashville
492	Metova	689%	\$2.8 million	Software	21	Franklin
545	Vertek Solutions	617%	\$3.5 million	Human Resources	26	Franklin
692	Centerre Healthcare	461%	\$46 million	Health	600	Brentwood

Inc. Magazine released its annual report of the fastest growing companies in August. Williamson County is home to **25%** of the 104 companies listed for Tennessee, and **six out of the top ten.**

By The Numbers

2010 Census numbers show a comparison of educational attainment between our top competitors for business.

(percentage of county)

	Williamson Co, TN	Wake Co, NC (Raleigh)	Travis Co, TX (Austin)
H.S. Grad	94.5	92.6	86.5
Bachelor's Degree	35.2	31.3	27.4
Graduate Degree	16.1	15.4	15.7
Combined	51.3	46.7	43.1

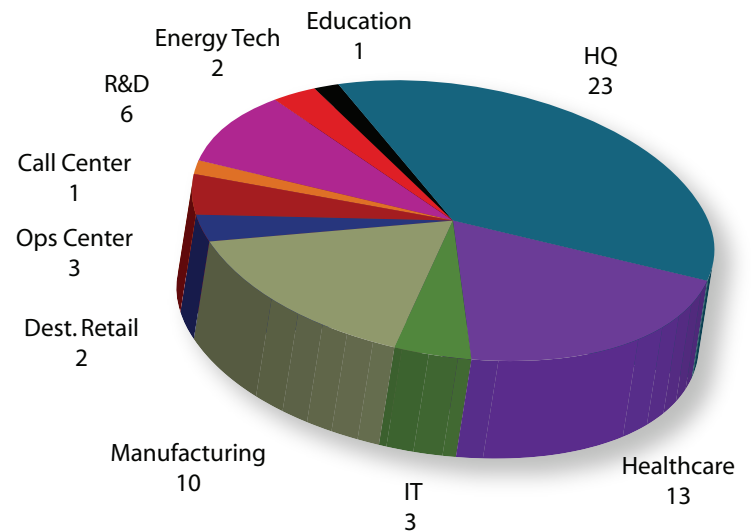
Migration patterns of individuals to Williamson County

(top 3 locations from IRS.gov, 2009)

Location	Inbound	Inbound Income
Los Angeles Co, CA	151	\$59,741.72
Hillsborough Co, FL (Tampa)	112	\$40,071.43
Orange Co, CA	95	\$39,515.79

Who We're Tracking

The Office of Economic Development is currently working with a number of companies considering expanding in or relocating to Williamson County. The information below is a summary of current activity.



Investment		Projects
Total Jobs	10,453	39 Total
Square Footage	3,400,000	21 Active
Capital Investment	\$332,000,000	

As of October 20, 2011



JeremiahPyron Jeremiah Pyron

Over 1,000 new jobs announced for Williamson County since July:

1.usa.gov/qs4Wg5

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